

## Club Health Assessment for District 385 through November 2015

| MTERNATIONAL       |                     |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   |   |   | Rep                   | orts                                  |                           |  | LCIF                                       |
|--------------------|---------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|---------------------------------------|---------------------------|--|--|
|                    | lub<br>ame          | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported<br>**** | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report *** | Donations<br>for current<br>Fiscal<br>Year |
|                    |                     |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more thar<br>one year                   | repeat                |                                       | officers that do not have |  |  |
| Clubs less tha     | an two years old    |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                                       |                           |  |  |
| 125224 Beijing 2r  | nd Jingwei          | 07/28/2015      | Active  | 30   | 30                      | 0                         | 30                   | 100.00%  | 6 0                                 |   | 1   |   |                       |                                       | P,S,T,M                   | N/R  | \$1000.00                                  |
| 124065 Beijing Bo  | ohai                | 01/26/2015      | Active  | 23   | 7                       | 0                         | 7                    | 43.75%   | 6 0                                 |   | 1   |   | 2                     |                                       | S,T,M                     | N/R  |  |
| 123394 Beijing Cl  | Charity Lady        | 10/16/2014      | Active  | 46   | 3                       | 0                         | 3                    | 6.98%  | 6 32                                |   | 0   |   |                       |                                       | P,T                       | N/R  |  |
| 122585 Beijing Co  | collection of Stars | 06/20/2014      | Active  | 8  | 0                       | 0                         | 0                    | 0.00%  | 6 29                                |   | 1   |   |                       |                                       | P,S,T,M                   | N/R  |  |
| 122450 Beijing Da  | andelion            | 06/11/2014      | Active  | 36   | 2                       | 0                         | 2                    | 5.88%  | 6 35                                |   | 1   |   |                       |                                       | P,S,T,M                   | N/R  | \$2000.00                                  |
| 121221 Beijing Ha  | laihe               | 01/23/2014      | Active  | 28   | 0                       | 0                         | 0                    | 0.00%  | 6 39                                |   | 1   |   |                       |                                       | P,S,T                     | N/R  |  |
| 124066 Beijing Ha  | laitian             | 01/26/2015      | Active  | 37   | 2                       | 0                         | 2                    | 5.71%  | 6 0                                 |   | 1   |   | 2                     |                                       | P,S,T,M                   | N/R  |  |
| 124067 Beijing Jir | ingwei              | 01/26/2015      | Active  | 29   | 0                       | 0                         | 0                    | 0.00%  | 6 0                                 |   | 1   |   | 2                     |                                       | М                         | N/R  | \$3000.00                                  |
| 123621 Beijing Ki  | indcare             | 11/12/2014      | Active  | 24   | 4                       | 1                         | 3                    | 14.29%   | 6 25                                | 1   | 1   |   |                       |                                       | P,S,T                     | N/R  | \$1000.00                                  |
| 122948 Beijing Lo  | otus                | 08/15/2014      | Active  | 33   | 2                       | 0                         | 2                    | 6.45%  | 6 55                                |   | 1   |   |                       |                                       | P,T,M                     | 1  | \$1000.00                                  |
| 121222 Beijing Ne  | lengliang           | 01/23/2014      | Active  | 37   | 4                       | 0                         | 4                    | 12.12%   | 6 33                                |   | 1   |   |                       |                                       | P,S,T,M                   | N/R  |  |
| 121223 Beijing Ni  | liandai             | 01/23/2014      | Active  | 25   | 5                       | 0                         | 5                    | 25.00%   | 6 32                                |   | 1   |   |                       |                                       | P,S,T,M                   | N/R  |  |
| 122583 Beijing Pa  | angu                | 06/20/2014      | Active  | 31   | 8                       | 0                         | 8                    | 34.78%   | 6 34                                |   | 0   |   |                       |                                       | P,S,T,M                   | N/R  | \$1000.00                                  |
| 125209 Beijing Qi  | Qinhuang            | 07/28/2015      | Active  | 41   | 41                      | 0                         | 41                   | 100.00%  | 6 0                                 |   | 1   |   |                       |                                       | S,T,M                     | N/R  |  |
| 123822 Beijing Sł  | hunyi               | 12/17/2014      | Active  | 31   | 4                       | 0                         | 4                    | 14.81%   | 6 0                                 |   | 1   |   | 2                     |                                       |                           | N/R  |  |
| 121226 Beijing St  | itar                | 01/24/2014      | Active  | 21   | 8                       | 0                         | 8                    | 61.54%   | 6 20                                |   | 0   |   |                       |                                       | P,S,T,M                   | N/R  |  |
| 122473 Beijing Vi  | lision              | 06/13/2014      | Active  | 28   | 8                       | 0                         | 8                    | 40.00%   | 6 27                                |   | 1   |   |                       |                                       | P,S,T                     | N/R  |  |
| 125225 Beijing Yo  | outh Philanthropy   | 07/28/2015      | Active  | 39   | 39                      | 0                         | 39                   | 100.00%  | 6 0                                 |   | 1   |   |                       |                                       | P,S,T,M                   | N/R  |  |
| Clubs more the     | an two years old    |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                                       |                           |  |  |
| 116434 BEIJING     | 2ND LI CHENG        | 03/27/2012      | Active  | 43   | 10                      | 0                         | 10                   | 30.30%   | 6 33                                |   | 0   |   |                       | Ν                                     | P,S,T,M                   | N/R  |  |
| 107628 BEIJING     | AI YUE              | 02/22/2010      | Active  | 37   | 3                       | 0                         | 3                    | 8.82%  | 6 38                                |   | 1   |   |                       | Ν                                     | P,S,T,M                   | N/R  | \$1000.00                                  |
| 116366 BEIJING     | BO AI               | 03/21/2012      | Active  | 17   | 9                       | 0                         | 9                    | 112.50%  | 6 22                                |   | 1   |   |                       |                                       | P,S,T                     | 24+  | \$1000.00                                  |
| 117085 BEIJING     | BO YA               | 06/04/2012      | Active  | 49   | 6                       | 0                         | 6                    | 13.95%   | 6 46                                |   | 0   |   |                       | Ν                                     | P,S,T,M                   | 24+  | \$2000.00                                  |
| 106447 BEIJING     | CENTURY             | 08/31/2009      | Active  | 30   | 6                       | 0                         | 6                    | 25.00%   | 6 30                                |   | 1   |   |                       | Ν                                     | P,S,T,M                   | N/R  |  |
| 110830 BEIJING     | CHAO YANG           | 04/13/2011      | Active  | 109  | 18                      | 0                         | 18                   | 19.78%   | 6 85                                |   | 0   |   |                       | Ν                                     | P,S,T                     | 24+  | \$2000.00                                  |
| 119425 BEIJING     | CHUAN QI            | 05/21/2013      | Active  | 33   | 3                       | 0                         | 3                    | 10.00%   | 6 24                                |   | 1   |   |                       |                                       | P,S,T,M                   | N/R  | \$2000.00                                  |



## Club Health Assessment for District 385 through November 2015

| MIERNATION CONTRACTOR                  |                 | Status  |  |                         | N                         | lember               | rship  |                                     |   |   |   | Rep                   | orts                                  |   |  | LCIF                                       |
|--|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|---------------------------------------|---|--|--|
| Club Club<br>Number Name               | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth |  | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported<br>**** | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report *** | Donations<br>for current<br>Fiscal<br>Year |
|  |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | ;                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than<br>one year                   | repeat                |                                       | Notes the<br>officers that<br>do not have<br>an active<br>Email | in 12  |  |
| 119282 BEIJING FRIENDSHIP              | 05/02/2013      | Active  | 37   | 3                       | 0                         | 3                    | 8.82%  | 5 27                                |   | 1   |   |                       |                                       | P,S,T,M   | N/R  | \$2000.00                                  |
| 116424 BEIJING GELIVABLE               | 03/26/2012      | Active(1)   | 6  | 0                       | 0                         | 0                    | 0.00%  | 5                                   |   | 1   |   |                       |                                       | P,S,T   | N/R  |  |
| 107614 BEIJING GUANG HUA YANG<br>GUANG | 02/19/2010      | Active  | 33   | 3                       | 0                         | 3                    | 10.00%   | 33                                  |   | 1   |   |                       |                                       | P,S,T   | N/R  |  |
| 103935 BEIJING GUANGHUA                | 11/07/2008      | Active  | 67   | 6                       | 2                         | 4                    | 6.35%  | 64                                  | 7   | 1   |   |                       | Ν                                     | P,S,T,M   | 24+  | \$10031.75                                 |
| 117084 BEIJING HAI YI                  | 06/04/2012      | Active  | 5  | 0                       | 0                         | 0                    | 0.00%  | 9                                   |   | 1   |   | 5                     |                                       | P,S,T   | N/R  |  |
| 112076 BEIJING HONG YE                 | 08/19/2011      | Active  | 48   | 2                       | 0                         | 2                    | 4.35%  | 45                                  |   | 1   |   |                       | Ν                                     | P,S,T,M   | 1  | \$1000.00                                  |
| 98203 BEIJING HOPE                     | 12/22/2006      | Active  | 40   | 6                       | 0                         | 6                    | 17.65%   | 35                                  |   | 1   |   |                       | Ν                                     | P,S,T,M   | N/R  |  |
| 116425 BEIJING JIA YING                | 03/26/2012      | Active  | 18   | 0                       | 0                         | 0                    | 0.00%  | 5 20                                |   | 1   |   | 2                     | Ν                                     | P,S,T   | N/R  | \$1000.00                                  |
| 110803 BEIJING JING HUA                | 04/13/2011      | Active  | 25   | 11                      | 1                         | 10                   | 66.67%   | 5 16                                | 0   | 0   |   |                       | Ν                                     | P,S,T   | 24+  |  |
| 120441 Beijing Jing Rui                | 09/30/2013      | Active  | 22   | 0                       | 0                         | 0                    | 0.00%  | 5 28                                |   | 1   |   |                       |                                       | P,S,T,M   | N/R  |  |
| 116422 BEIJING JING YING HUI           | 03/26/2012      | Active  | 16   | 1                       | 0                         | 1                    | 6.67%  | 5 19                                |   | 1   |   |                       |                                       | P,S,T   | N/R  |  |
| 107613 BEIJING KUAI LE 100             | 02/19/2010      | Active  | 38   | 2                       | 0                         | 2                    | 5.56%  | 33                                  |   | 1   |   |                       |                                       | P,S,T,M   | 1  | \$3000.00                                  |
| 117181 BEIJING LAN TIAN                | 06/30/2012      | Active  | 67   | 12                      | 0                         | 12                   | 21.82%   | 56                                  |   | 0   |   |                       | Ν                                     | P,S,T,M   | N/R  | \$3000.00                                  |
| 117086 BEIJING LE HUO                  | 06/08/2012      | Active  | 17   | 3                       | 1                         | 2                    | 13.33%   | 20                                  | 2   | 1   |   | 2                     | Ν                                     | Р   | N/R  |  |
| 107615 BEIJING LE XIN                  | 02/19/2010      | Active(1)   | 27   | 16                      | 0                         | 16                   | 145.45%  | 4                                   |   | 1   |   |                       |                                       | P,S,T   | N/R  |  |
| 112065 BEIJING LI CHENG                | 08/17/2011      | Active  | 28   | 4                       | 0                         | 4                    | 16.67%   | 23                                  |   | 1   |   |                       |                                       | P,S,T,M   | N/R  | \$3000.00                                  |
| 107607 BEIJING LIAN CHENG              | 02/19/2010      | Active(1)   | 4  | 0                       | 0                         | 0                    | 0.00%  | 5 12                                |   | 1   |   |                       | Ν                                     | P,S,T   | 24+  |  |
| 116435 BEIJING LIAN JIA                | 03/27/2012      | Active  | 4  | 0                       | 0                         | 0                    | 0.00%  | 5 4                                 |   | 1   |   |                       |                                       | P,S,T   | N/R  |  |
| 120068 Beijing Long Ai                 | 07/30/2013      | Active  | 27   | 4                       | 0                         | 4                    | 17.39%   | 5 25                                |   | 1   |   |                       |                                       | P,S,T,M   | N/R  |  |
| 116456 BEIJING QING TING               | 03/28/2012      | Active  | 30   | 4                       | 0                         | 4                    | 15.38%   | 26                                  |   | 1   |   |                       | Ν                                     | P,S,T,M   | N/R  |  |
| 106327 BEIJING RENDA                   | 08/20/2009      | Active  | 37   | 0                       | 0                         | 0                    | 0.00%  | 35                                  |   | 1   |   |                       |                                       | P,S,T   | N/R  | \$2000.00                                  |
| 116458 BEIJING SHEN REN                | 03/28/2012      | Active  | 40   | 11                      | 0                         | 11                   | 37.93%   | 32                                  |   | 0   |   |                       | N                                     | P,S,T   | 11   |  |
| 116368 BEIJING SHI YOU                 | 03/21/2012      | Active  | 53   | 7                       | 0                         | 7                    | 15.22%   | 56                                  |   | 0   |   |                       | Ν                                     | P,S,T   | N/R  | \$9000.00                                  |
| 116460 BEIJING TAI HE                  | 03/28/2012      | Active  | 52   | 21                      | 0                         | 21                   | 67.74%   | 40                                  |   | 1   |   |                       | Ν                                     | P,S,T   | 24+  |  |
| 107627 BEIJING TAN SUO                 | 02/22/2010      | Active  | 23   | 1                       | 0                         | 1                    | 4.55%  | 23                                  |   | 1   |   |                       | Ν                                     | P,S,T,M   | N/R  | \$1000.00                                  |
| 107624 BEIJING TIAN SHI                | 02/19/2010      | Active  | 34   | 2                       | 0                         | 2                    | 6.25%  | 5 27                                |   | 0   |   |                       | N                                     | P,S,T   | 11   |  |
| 116389 BEIJING TONG DE                 | 04/10/2012      | Active  | 8  | 1                       | 0                         | 1                    | 14.29%   | 9                                   |   | 1   |   | 2                     |                                       | P,S,T   | N/R  |  |



## Club Health Assessment for District 385 through November 2015

| MERNATIONAL P            |                 | Status Membership   |  |                         |                           |                      |  |                                     |   |   |   | LCIF                  |                               |                              |  |  |
|--------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|------------------------------|--|--|
| Club Club<br>Number Name | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth |  | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported | No<br>Active<br>Email **     | Months<br>Since Last<br>Activity<br>Report *** | Donations<br>for current<br>Fiscal<br>Year |
|                          |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | ;                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than<br>one year                   | repeat                |                               | officers that<br>do not have |  |  |
| 98204 BEIJING XIANGSHAN  | 12/22/2006      | Active  | 42   | 7                       | 0                         | 7                    | 20.00%   | 5 27                                |   | 1   |   |                       | Ν                             | P,S,T                        | N/R  | \$6000.00                                  |
| 107675 BEIJING XIE SHOU  | 02/24/2010      | Active  | 44   | 0                       | 1                         | -1                   | -2.22%   | 37                                  | 3   | 1   |   |                       | Ν                             | P,S,T,M                      | 6  | \$2000.00                                  |
| 112067 BEIJING YONG HENG | 08/22/2011      | Active  | 13   | 2                       | 0                         | 2                    | 18.18%   | 5 13                                |   | 1   |   |                       | Ν                             | P,S,T,M                      | 24+  |  |
| 107704 BEIJING YUAN MENG | 03/03/2010      | Active  | 64   | 4                       | 0                         | 4                    | 6.67%  | 57                                  |   | 1   |   |                       | Ν                             | P,S,T,M                      | 1  | \$2000.00                                  |
| 116465 BEIJING ZHI QUAN  | 03/29/2012      | Active  | 37   | 1                       | 0                         | 1                    | 2.78%  | 5 36                                |   | 1   |   |                       | Ν                             | P,S,T,M                      | 24+  | \$2000.00                                  |
| 116464 BEIJING ZHI YUAN  | 03/29/2012      | Active  | 64   | 7                       | 0                         | 7                    | 12.28%   | 57                                  |   | 1   |   |                       | Ν                             | P,S,T,M                      | 9  | \$9000.00                                  |
| 116419 BEIJING ZHU FENG  | 03/26/2012      | Active  | 27   | 6                       | 0                         | 6                    | 28.57%   | 5 9                                 |   | 0   |   |                       |                               | P,S,T,M                      | N/R  |  |
| 107612 BEIJING ZI QIANG  | 02/19/2010      | Active  | 26   | 1                       | 0                         | 1                    | 4.00%  | 5 18                                |   | 1   |   |                       |                               | P,S,T,M                      | N/R  | \$1000.00                                  |
| 89240 CHINA BEIJING      | 09/08/2005      | Active  | 36   | 7                       | 0                         | 7                    | 24.14%   | 5 26                                |   | 1   |   |                       | Ν                             | P,S,T,M                      | N/R  | \$1000.00                                  |

## Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club<br>Number                     |         | Club<br>Name                       |                            |                                      | harter<br>Date |             | Current<br>Status*   |                           | Cancellation<br>Date                |  |   |                               |   |   |  |   |                                    |                                     |   |   |
|------------------------------------|---------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---------------------------|-------------------------------------|--|---|-------------------------------|---|---|--|---|------------------------------------|-------------------------------------|---|---|
| 117082                             | BEIJING | g jing wu                          |                            | 06/                                  | 08/2012        | 2 (         | Cancelled(           | (8*)                      | 12/31/2014                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| 107621                             | BEIJING | g ying xion                        | ١G                         | 02/                                  | 19/2010        | o (         | Cancelled(           | (8*)                      | 02/28/2015                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| Current<br>Total<br>Clubs<br>Count |         | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count |                | YTD<br>Drop | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth<br>% | Member<br>Count 12<br>Months<br>Ago | Average<br>Member<br>Count<br>Per Club | % of Clubs<br>with less than<br>20<br>members | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months | % of Clubs<br>with<br>balance<br>90+ days | Number<br>of Clubs<br>in<br>Status Quo | % Status Quo<br>Clubs<br>in Financial<br>Suspension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age |   | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 61                                 | 3       | 0                                  | 3                          | 2,024                                | 377            | 6           | 371                  | 22.44%                    | 5 1,645                             | 33                                     | 18%   | 0%                            | 0%  | 8%  | 0                                      | 0%  | 0                                  | 0                                   | 0 | 0%  |

\* - P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\* - Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

\*\*\*\* - Abbreviation: N - New, IP - Immediate Past, R - Repeat.